



WHY **HLC** DREDGERS ARE INCOMPARABLE AND UNBEATABLE

To be able to promote HLC DREDGER effectively you must know our selling point as to better present us to potential clients. The following points are the areas we have improved and is of interest to all Dredge buyers and users:

1. HLC Dredger is a Hydraulic Cutter Suction Dredge Manufacturer with Holland design technology and expertise and assembly plant/factory in China. With the factory location in China, an emerging market, we are able to produce the best Dredge using the latest American and European Technology at the best price.

2. Main Component of HLC Dredgers:

Every HLC Dredger is Equipped with the following world class component:

- CUMMINS ENGINE /CAT or DEUTZ-WMW (Main & Auxiliary)-America
- WARMAN PUMP TECHNOLOGY-Australia
- EATON VICKERS & REXROTH HYDRAULIC SYSTEM-America
- SCHNEIDER ELECTRIC & SIEMENS PLC SYSTEMS-Germany

The above parts come with **{18 months}** 1 and Half year manufacturer warranty and lifetime of support.

NOTE: No other dredger manufacturing company give up to 18months WARRANTY. I stand to be corrected or prove beyond every reasonable doubt with sincere evidence in this regards.

Cummins West Africa and Mantrac take care of the warranty and After-sale service for our CUMMINS and CAT ENGINES in Nigeria.

3. Steel Structure Construction:

HLC Dredgers unlike other sister dredgers manufacturing companies are design to suit the harsh operating Environment of the Nigerian waterways with the consciousness of the salty nature of some of our waters where most dredging activities are carried out. As you are aware most dredgers in Nigeria unfortunately sink a lot due to the smaller or unnecessary bogus sizes of the dredge pontoon. Hence we have design our dredgers to eliminate this challenge with very high moderate construction for stability in water.

4. Longer Ladder Length:

As a result of the above construction we are able to produce longer Ladder Length which is key to every dredging operations in Nigeria due to the depth of our Rivers and terrain. Even with this longer ladder length design OUR dredgers still remain stable during dredging. For instance our standard Ladder Length for Dredge size **16"/14" to 24"/22"** is 22m which can be further extended to 25m on request.

NOTE OF INTEREST: After series of researches carried out by our field Engineers on the frequent breakdown of "GEAR-BOX" in some other dredgers, we came to conclusion on the introduction of HYDRAULIC COUPLER which is a better alternative to gear box. This reduces damage between Engine and Pump in case of emergency. It also reduces mechanical friction when the Engine STARTS or STOP.

5. Submersible Pumps Technology:

We are proud and bold enough to say here without mixing words that we are currently the ONLY dredgers manufacturing Company with factory in CHINA that has this innovative dredging concept and ideology. With the installation of SUBMERSIBLE Pump(s) on any size of our dredger, the performance will be almost twice the performance of the standard size. The performance of the submersible pump is awesome and best among equals.

6. Echo Sounder:

With varies operational uses of dredgers in Nigeria dredging Industry, We have make it as a point of duty with adequate consideration to equipped our dredgers with Echo Sounder {Under Water Cameral} this is to aid the Dredge Master to know its draft and possible dredging context.

NOTE: Installation of Submersible pumps and Echo Sounders on our dredger are OPTIONAL.

7. After-sale Service in Africa and Availability of Spares:

We operate 24hours After-sale service in Nigeria with our Expatriate staff and Nigeria team of Engineers. Hence we are able to respond to clients demand within and outside Nigeria within the next 24hours of call.

8. Free Assembling and Commissioning of Dredgers after purchase:

We Assemble all Dredgers for our clients free on arrival without charging any professional fees. The client will only be responsible for the feeding, accommodation, transportation and security of our team during the assembly period at his site locations.

9. Size of our dredgers and model names equipped with Echo Sounder /Submersible Pumps {OPTIONAL}

HLC -250 (12"/10")

HLC-300 (14"/12")

HLC-350 (16"/14")

HLC-400 (18"/16")

HLC-450 (20"/18")

HLC-500 (22"/20")

HLC-550 (24"/22")

HLC-600 (26"/24").....NOTE: No other dredger manufacturing company with Factory in CHINA produces this size. This is due to the technicality and professionalism in installation, assembly and commissioning.

10. Dredger Testing before Shipment:

We are not unaware of various hiccups and commissioning challenges so many armature dredgers manufacturing companies are facing. It's pertinent to state here that in HLC, Customer satisfactory is a MUST, holding to the huge capital involved in purchasing a dredger, hence we made it a mandate and a supreme task that ALL dredgers MUST be tested CONFIRM and stamp OK! before shipment.

This is also to guarantee utmost performance, safety and customer satisfactory. This process is recorded and for the avoidance of doubt, it's our tradition that the CUSTOMER or his REPRESENTATIVE be on ground to supervise the TESTING PROCESS before dismantle for shipment.

Like the say goes "To whom much is given, much is expected" hence we at HLC give much in return to our esteem Clients for their hard earned money thereby making sincerity, professionalism and competence our core duty.

11. Availability of Dredgers for delivery:

To reduce delivery time we always have 1 or 2 units of each Dredge Sizes in stock at the factory for immediate shipment to our client upon deposit payment. This have earn us good reputation as Clients do wait for between 4-6months or even more to take delivery as with other manufacturers.

12. Price info and payment terms:

With the factory location in China where there are abundant steel and parts and cheap labor, we are therefore known for delivering the best Dredge at the most moderate price ever. Our prices are way cheaper and customers' friendly compare to other dredger manufacturers. Please take out time to CHECK this statement. **Price is available on request.**

13. Workboat:

We give a workboat free of charge to all our clients who buys dredger from Size 18"/16" upward as a **"thank you gift"**. For the avoidance of doubt and for the purpose of comparism with other dredgers' manufacturing companies that give "PONTOONS" as work-boat, Please feel free to demand for site seeing of any of our Free WORK-BOAT before making an order. Our words remain our bond.

14. Dredge Specification:

This is available on request. {Please endeavour to see full size specification before making an order}.

15. Free recommended Spares to accompany Dredge:

Irrespective of the size, OUR dredgers come-along with **FREE** recommended spares this is to support clients operation for first 1-2 yrs of operations. Thereafter all support spare parts are in stock and we will supply within 24hrs of order.

Any further questions do not hesitate to contact us accordingly.
Best regards.

Dagogo Tom-Smith {Snr}

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